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2026

IMPERIAL ALFA REAL ESTATE LLC.
Luxury UAE properties. Buy · Rent · Invest
Company Profile | Headquartered in **Dubai, UAE**

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Our **Services**
What we offer

- **Source**
- **Negotiate** & reserve
- **Contracts & payments**
- **Handover** & aftercare

Capacity
Buy the best **Real Estate**
End-to-end execution.

OUR VALUES | Page 4

Our mission is to position clients in the best-placed **UAE real estate.**

Only well-positioned property makes the cut.

Catalogues

PRINCIPLE
We invest in what we recommend. If it does not meet our own standard, it does not make the shortlist.

CLARITY
Every opportunity's decision-reasons: the upside, the risks, the timeline, and the logic behind the price.

DUE DILIGENCE
We validate the full picture: developer track record, legal structure, financial soundness, build quality, and the community, access, demand drivers, and rental potential.

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One Trusted Platform:
Brokerage | Investment Advisory | Design
Construction Management | Lifestyle

Ten services under one **trusted brand.**

Every recommendation is backed by rigorous **analysis** and **due diligence**, ensuring investments are built on solid community fundamentals, demand drivers, and rental performance.

We invest in what we advise, and we place capital with partners that make sense on paper and in the market.

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BULK BUYING
(Portfolio Acquisitions)

What it is:
Bulk buying is securing **multiple units** in the same project as a single investment position.

Why choose it:
It gives investors **entry leverage:** access to **priority** unit selection, more favorable terms, and often **lower entry pricing** versus buying a single unit, because you're committing volume instead of one-off demand.

Location | Developer | USP | Price | **PORTFOLIO**

Investor
Client Journey

From anywhere in the world, we take you from brief to ownership with a clear, documented process.

5+1 STEP PROCESS

1. Shortlist
2. View & Choose
3. Reserve
4. Contract
5. Pay & Complete
6. Management & ROI

Why Dubai

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Prepared by
Hilal Zoubi
Co-Founder & CEO

Meet the Team

Hilal Zoubi - Co-Founder
Strategy, operations, partnerships.

Shlomo Alon - Main Partner
Governance, growth, investment direction.

Liar Alon - Partner
Investment alignment, standards, delivery oversight.

Avi Noam Alon - Partner
Construction execution and quality control.

Jeian Zoubi - Sales Manager
Advisory, negotiations, deal closure.

Viktor Dovkov - Marketing Director
Brand, investor communications, positioning.

Muhammad Zoubi - Partner
Strategic support and client execution.

Co-Founder
Muhammad Zoubi

CONTACT

Get in contact and get a personalized offer **for UAE real estate.**

Only well-positioned property makes the cut.

Shortlist

Why Invest With Us
We turn opportunity into an executed position.

Payment-plan strategy + risk controls (escrow, developer track record)
Shortlist only investable units (yield, liquidity, exit logic)

contact us

Business Info
Imperial Alfa Real Estate LLC.

Escrow | Freehold | Visa pathways | Interest-free multi-year payment plans

WhatsApp / Phone: +971 58 877 6107
Website: ImperialAlfa.com
Email: Office@imperialalfa.com

Private Consultations, By appointment.
Figures are indicative and market-dependent. Final terms vary by project and unit.